

Fujitsu wins £80m outsourcing contract from the Financial Services Authority

Fujitsu Services has announced today that it is working with the Financial Services Authority (FSA) on an £80m transformational outsourcing arrangement to fundamentally change the way in which IT supports the business of the FSA. This arrangement is over an 8 year term and includes a no penalty cancellation option after 5 years.

19th April 2007 — The contract is made up of two parts. The first is a transformational change programme to upgrade and modernise the FSA's existing IS infrastructure, improving the range and performance of services provided to the FSA's end users. The second is an infrastructure managed service, where Fujitsu will manage and operate the FSA's entire IT infrastructure and manage the systems integration of all of the FSA's major application development projects.

Together with saving the FSA a significant proportion of their previous IT running costs, this outsource is a corner stone of the FSA's strategy to deliver best in class IS services by September 2008.

Fujitsu assumed responsibility for the running of the FSA's IT and telecommunications infrastructure on April 1 2007. As part of the deal Fujitsu will support the FSA's desktop, data centre and network infrastructure along with their entire telecommunications infrastructure covering desk phones to mobile devices. All of the FSA's business applications and supporting databases that their users access, are also under the management of Fujitsu. As part of the programme, 40 employees from the FSA have been transferred to Fujitsu under the TUPE regulations.

Darryl Salmons, IT director for the FSA said: "We have had a positive journey getting to this point and are confident in our belief that Fujitsu is the right partner to take us forward into the future. Not just from a technological perspective but from a true business benefit perspective as well."

During the first 12 months Fujitsu will upgrade the FSA's telecommunications infrastructure from an analogue system to a managed VoIP system and refresh the desktop systems for all 3,000 staff.

A key component of Fujitsu's solution is to make IT much easier and more effective for the FSA's staff to use: freedom to securely work from any location in the office, at home or with clients, with support from Fujitsu available 24 hours a day. On completion of the transformation programme, the ability to work anywhere will become a reality for the FSA. Thus making the business more flexible and dynamic and positively changing the way the FSA works.

As part of the outsource Fujitsu will also transfer the delivery of the outsourced services to its own service delivery centres around the UK. This will include migrating and

consolidating all of the FSA's datacentre requirements into Fujitsu's own secure datacentre facilities, with the added benefit of releasing large areas of space in Canary Wharf back to the FSA for use as extra office accommodation.

Steve Andre, managing director private sector from Fujitsu Services said: "This is an extremely important contract for Fujitsu and we are very pleased to be working alongside the FSA in this transformational outsourcing arrangement. Helping an organisation like the FSA to make such fundamental changes is at the heart of what Fujitsu is about."